



news and views from GHI  
Issue Fifteen

insIGHT

Excellence in Interiors

## Welcome

# GHI – A Market Overview

## GHI – A MARKET OVERVIEW / MARKET INSIGHT

The economic situation continues to impact upon all market segments, and with the Government's austerity measures reducing public sector expenditure, it remains a difficult and fiercely competitive operating period.

Throughout this challenging time, GHI have actively strengthened our market position, through clear strategic focus and continuing commitment to our core ethos, 'Excellence in Interiors'. This has enabled us to enter new market sectors, expand our boundaries, and sustain client retention.

We remain totally focused on delivery of the highest levels of quality, and we have evolved an even more complete turnkey service, illustrated by the recently completed design & build projects.

It is likely to be another tough year, but cautious optimism for the future is linked to increasing market opportunities and recently secured projects, which we hope are an indication of growing potential for both GHI, and for our clients, to whom we wish success in 2011.



### **The University of Edinburgh, Student Registry.**

GHI have completed the refurbishment of the Reid Foyer; one of several, recent projects for this discerning client.

This reception area for student registry, combines the historic ambience of the prestigious "Old College", with a modern and efficient administrative centre, providing students with an exceptional "first impression" of the University.



# Feature Case Study

## FEATURE CASE STUDY

When the National Trust for Scotland decided to move from Charlotte Square in Edinburgh to new premises at Hermiston Quay, they considered various procurement routes and a wide selection of candidates before choosing GHI.

GHI were awarded this turnkey, Design and Build Contract, following a stringent interview process during which we successfully demonstrated our capability to deliver innovative design as well as project quality.

Following assessment of the client brief, with designers Haa Design and Hurley Palmer Flatt, and working within a flexible team which included the client and staff workshops, GHI created a modern and functional office environment which reflected the Trust's traditions. The open plan offices with bespoke furniture, IT and data systems, and innovative graphics, also included a boardroom, several meeting rooms and reception.



**National Trust for Scotland**

Programme: 20 Weeks

Size: 30,000 Sq Ft.

Essential to the success of the project was adherence to the client's stringent time frame, while ensuring that all design, landlord, legal and contractual requirements were achieved, within budget.

# GHI : In a different class!

## GHI : IN A DIFFERENT CLASS!

Our client list within the education sector has grown considerably with increasingly larger and more complex projects secured with Universities, Colleges and Schools throughout the country.

This has been an extremely successful area for GHI, and reinforces our capability to meet the needs of a diverse client base, working in live operational campuses while ensuring quality, safety and programme timescales are achieved.

### Projects Secured

#### The University of Edinburgh

GHI secured six projects for the University of Edinburgh, including the Reid Foyer (pictured on page 1), the new-build Biochar Research Centre, the James Clark Maxwell Building, Pollock Halls of Residence and others in the Old College Building. These were successfully delivered in conjunction with the University's in-house team and consultants, Gleeds, KLM and Summers Inman.

#### Other Education projects include:

Dundee College, Gardyne Campus, Dundee  
Heriot Watt University, Sports Kitchen, Edinburgh  
High Mill Primary School, East Kilbride  
Crawfordyke Primary School, Carlruke  
University of West of Scotland, Ayr

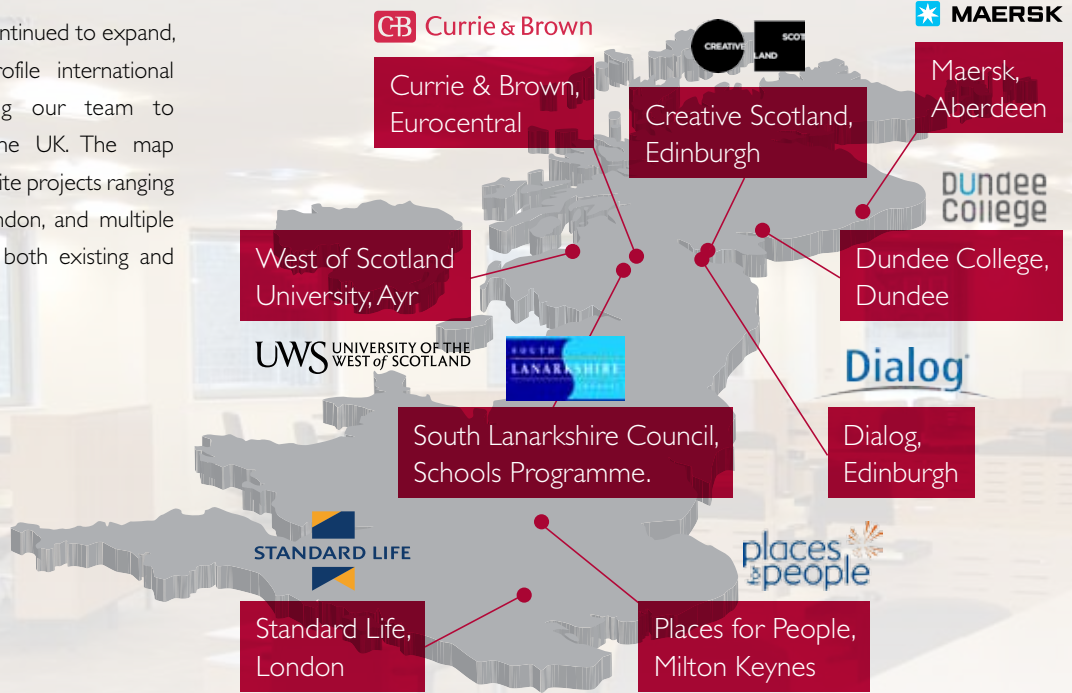


With the completion of St Kenneth's Primary School, GHI continues its successful working relationship with Bovis Lend Lease, as part of South Lanarkshire's school upgrading programme. GHI were responsible for the interior fit-out of the property, and for working to critical delivery timescales, ensuring handover of the building prior to start of the new term. The new educational facilities, include contemporary kitchens, cafeteria and breakout areas, as well as a fully equipped gymnasium, classrooms and toilets.

# GHI – Far & Wide Coverage

## GHI – FAR & WIDE COVERAGE

GHI's client base has continued to expand, working with high profile international organisations, requiring our team to operate throughout the UK. The map illustrates currently on-site projects ranging from Aberdeen to London, and multiple locations between, for both existing and new clients.



# Project Case Study

## PROJECT CASE STUDY

### SNIPEF move to Bellevue House.

In a major move for the head office of the Scottish and Northern Ireland Plumbing Employers Federation, GHI were appointed through Graham and Sibbald to deliver their new Edinburgh offices. This high specification project combined energy efficiency with a contemporary and flexible working environment, optimising the use of both cellular and open space. The fit-out included a board room, meeting rooms, reception area with featured lighting and full services installation to accommodate SNIPEF's varied requirements.



# The Seal of Accreditation

## THE SEAL OF ACCREDITATION

GHI's successful, continued accreditation within the Achilles Building Confidence Scheme, reinforced the robust and stringently applied systems of operation we have implemented.

The Achilles system carefully audits an organisation's approach to health and safety, quality control and assurance, environmental procedures, sub-contractor evaluation processes and social and ethical controls. This emphasises the exacting standards implemented by GHI as part of our Excellence Initiative, and aligns with our ISO 9001 and ISO 14001 accreditations.

In addition, GHI is also registered with CHAS (The Contractors Health & Safety Assessment Scheme), and is approved under this Health & Safety accreditation. Our dedication to continually improve upon H&S and increase its application on all our sites is essential to our operations, and this is reinforced through our ongoing commitment to the standards of evaluation within the CHAS system.



# Annual Review 2010

## ANNUAL REVIEW 2010



**George Dillet**  
Project Manager  
of the Year 2010

GHI's annual review took place on the 1st of October at Belgrave Court. GHI's MD, Gordon Cairns, presented a hard-hitting appraisal of a very challenging and competitive year; during which GHI had implemented several successful strategies in order to sustain our current and future success.

The presentation was completed with the annual awards for Project Manager and Project Site Manager of the year; with their selection based upon the Post Project Questionnaire feedback from clients. The Projects department received the MD's Teamworking award.



**George Hunter**  
Project Site Manager  
of the Year 2010

## GHI - Events

### GHI - EVENTS

**Rugby** - Several client guests enjoyed the GHI sponsored rugby day at Linlithgow, where LRFC were narrowly beaten by the visitors, University of Edinburgh.



**TenPin Bowling** - The GHI ten-pin bowling trophy was won by the successful foursome pictured below.

Gary Baxter, Gordon Cairns, Kirsty Spence and George Dillet.



### WITH THESE RINGS

#### Double celebrations for GHI personnel

Laura Donnelly (Accounts Manager) married Ross Harley, and James Flannagan (Sales & Marketing) married Laura Davies. Both events took place in September, with friends, family and colleagues in attendance. We wish both couples a long and happy future together:



This newsletter is made from 50% recycled post-consumer waste, totally chlorine free and printed using vegetable-based inks. 100% recyclable.

If you wish further information on GHI's services, or wish to discuss your project requirement, please contact:

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## Office to Let Contemporary Finishes and Affordable Quality

**New Quoting Rent @ £8 Sq Ft.**

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